

# Understanding the Challenge and Incredible Potential of IT Governance

REALIZING THE MOST VALUE FROM TECHNOLOGY THROUGH BUSINESS GOVERNANCE OF IT

#### Governance defined



#### gov-er-nance noun (lgə-vər-nən(t)s)

: the way that a city, company, etc., is controlled by the people who run it



#### Corporate governance defined

# The structure and the relationships which determine corporate direction and performance.

- The board of directors is typically central to corporate governance – accountable to shareholders
- Participants include: management, employees, customers, suppliers, and creditors
- Depends on the legal, regulatory, and culture of the community





#### Information technology governance (ITG) defined

"The processes that ensure the effective and efficient use of IT in enabling an organization to achieve its goals."

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"A decision-making framework for IT investments that is designed to maximize the return of benefits while managing risk to acceptable levels."

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"The system by which the current and future use of IT is directed and controlled. Corporate governance of IT involves evaluating and directing the use of IT to support the organization and monitoring this use to achieve plans. It includes the strategy and policies for using IT within an organization."

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"Governance ensures that stakeholder needs, conditions and options are evaluated to determine balanced, agreed-on enterprise objectives to be achieved; setting direction through prioritisation and decision making; and monitoring performance and compliance against agreed-on direction and objectives."

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#### IT Governance Institute – more definitions





1998 Definition: The responsibility of executives and the board of directors, and consists of the leadership, organizational structures and processes that ensure that the enterprise's IT sustains and extends the organization's strategies and objectives.

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Today's Definition: A governance system enables multiple stakeholders in an enterprise to have an organised say in evaluating conditions and options, setting direction and monitoring performance against enterprise objectives. Setting and maintaining the appropriate governance approach is the responsibility of the board of directors or equivalent body.

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## IT Governance Authorities

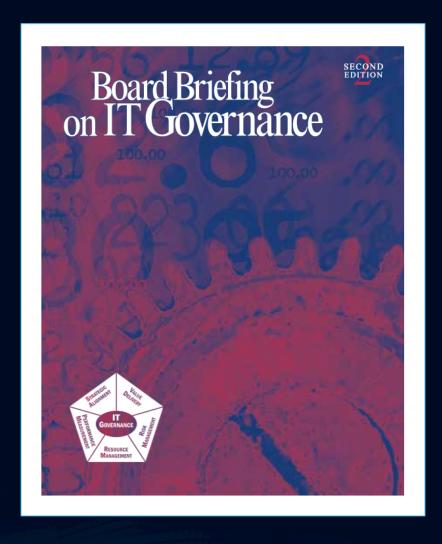








## ITGI – First IT governance guidance





## Comprehensive approach to IT governance



#### IT governance concepts

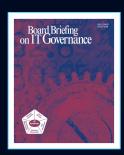
Useful as a reference booklet or as a tool for educating top management, and comes complete with checklists and tools to help management initiate and sustain an effective IT governance program.

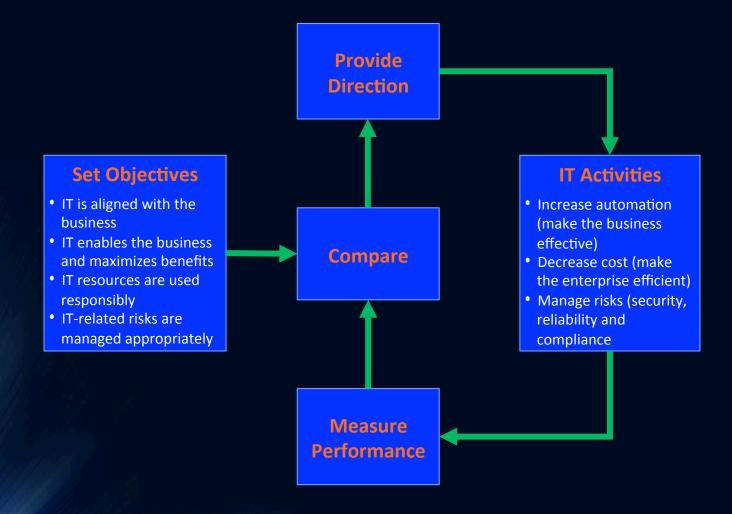
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#### ITGI - IT Governance Framework







#### IT Governance Principles

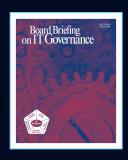


#### The principles of ITG – according to ITGI, 1998

- Ensure IT is aligned with the business focus on aligning with the business and collaborative solutions
- Ensure IT delivers value to the business concentrating on optimizing expenses and proving the value of IT
- Ensure IT risk is managed addressing the safeguard of IT assets, disaster recovery and continuity of operations
- Ensure IT resources are managed realizing the optimal investment in, and proper management of, critical IT resources
- Ensure IT performance is managed tracking and monitoring strategy implementation, project success, resource usage, process performance and service delivery



#### ITG Principle Definitions

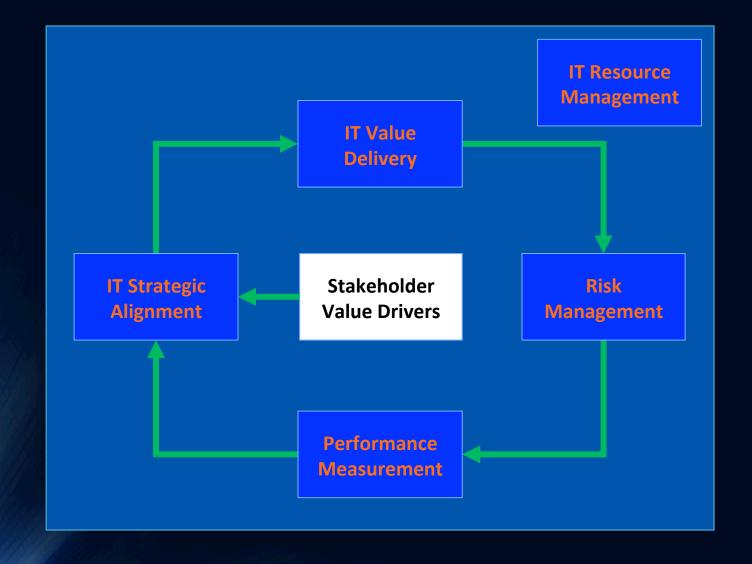


- Strategic alignment Achieving the goals and strategies of an enterprise through the coherent undertaking of
  activities by the different governance structures or management levels within an enterprise. A culture of business
  and IT partnership should be developed, supported by IT's interest in and understanding of the business, and
  sharing of technology-related issues and opportunities.
- Value delivery Creating new value for the enterprise through IT, maintaining and increasing value derived
  from existing IT investments, and eliminating IT initiatives and assets that are not creating sufficient value for the
  enterprise. The basic principles of IT value are delivery of fit-for-purpose services and solutions on time and
  within budget, and generating the financial and non-financial benefits that were intended.
- Risk management IT risk is the business risk associated with the use, ownership, operation, involvement, influence and adoption of IT within an enterprise. IT risk consists of IT-related events that could potentially impact the business. While value delivery focuses on the creation of value, risk management focuses on the preservation of value.
- Resource management Ensuring that the right capabilities are in place to execute the strategic plan and sufficient, appropriate and effective resources are provided. Resource management ensures that an integrated, economical IT infrastructure is provided, new technology is introduced as required by the business, and obsolete systems are updated or replaced. It recognizes the importance of people, in addition to hardware and software, and, therefore, focuses on providing training, promoting retention and ensuring competence of key IT personnel.
- Performance measurement Tracking the achievement of the objectives of the enterprise's IT-related services
  and solutions and compliance with specific external requirements. Without establishing and monitoring
  performance measures, it is unlikely that the previous focus areas will achieve their desired outcomes. It provides
  a link back to the other focus areas by monitoring that the required direction is being followed and creates the
  opportunity to take timely corrective measures, if needed.



#### ITGI – Focus areas of IT Governance







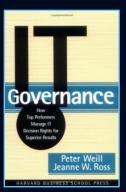
### MIT CISR view of IT governance

# Massachusetts Institute of Technology Center for Information Research, Sloan School of Management

- MIT CISR has been asking and answering the same question for 37 years: How do enterprises realize the most value from their investment in technology?
- Peter Weill, Chairman of MIT CISR: "If I was to choose one factor that most contributed to the success of IT, it is IT Governance."
- Firms with superior IT Governance had more than 20% higher profits over those that did not
- "Specifying the decision rights and accountability framework to encourage desirable behavior in using IT."









# Every organization addresses five key IT governance decisions



#### **IT Principles for Digitization Decisions**

Clarifying the Role for IT

Enterprise Architecture Decisions



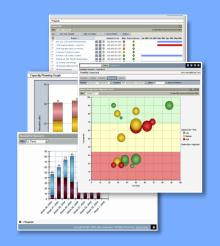
IT Infrastructure Decisions



Business Application Decisions



IT Investment and Prioritization Decisions



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#### IT governance decisions

IT Principles for Digitization - clarifying the role of IT in the

business – basis for defining IT Archetype

- Based on the Business Principles of the enterprise – business drives IT
- Driven by Business' expectations and industry sector constraints
- Developed by IT and business leadership
- A related set of high-level statements about how IT is used in the business
- IT Principles provide clarity and focus for the IT enterprise, establishing the direction for all other decisions





#### IT archetypes



#### **Partner Player**

IT organizations expected to create unique and competitive solutions with customers, suppliers, and internal users — plus, being a Trusted Supplier.

#### **Trusted Supplier**

IT organizations expected to deliver app projects on time and on budget, based on operating units' requirements and priorities — plus, being a Solid Utility.

#### **Solid Utility**

IT organizations expected to provide costeffective, dial-tone reliability with transparent, constantly declining costs.

Approximately one-third of companies are in each of the archetypes according to the Forrester State Of IT Governance In North American And European Enterprises Report © 2008, Forrester Research, Inc. All rights reserved.



#### Key issues for IT principles

- How do the business principles translate to IT principles that guide IT decision making?
- What is the role of IT in the business?
- What are desirable IT behaviors
- How will IT be funded?





#### IT governance decisions

Enterprise Architecture – the organizing logic for business process and IT infrastructure

- Reflects the integration and standardization requirements of a company's operating model
- Provides long-term view of processes, systems and technologies – used to build capabilities
- Captured in policies, relationships and technical choices
- Provides technical and data standardization and defines where shared infrastructure ends and applications begin
- Supports current and future application needs fostering innovation







#### Key issues for enterprise architecture

- What are the core business processes of the enterprise? How are they related?
- What information drives these core processes? How must this data be integrated?
- What technical capabilities should be standardized enterprise-wide to support IT efficiencies and facilitate process standardization and integration?
- What activities must be standardized enterprise-wide to support data integration?
- What technology choices will guide the enterprise's approach to IT initiatives?





#### IT governance decisions

# IT Infrastructure Strategies - determining shared and enabling services

- Foundation of planned IT capability
- Shared and reliable services used by multiple applications
- Includes infrastructure applications
- All communications pass through a security and risk capability
- Enables rapid implementation of future business initiatives







#### Key issues for IT infrastructure

- What infrastructure services are most critical to achieving the enterprise's strategic objectives?
- What infrastructure services should be implemented enterprise-wide and what are the service-level requirements for those services?
- How should infrastructure services be priced?
- What is the plan for keeping underlying technologies up-todate?
- What infrastructure services should be outsourced?





#### IT governance decisions

Fulfilling business needs - Determining shared and enabling services

- Fundamentally improve business processes
- Enables operating efficiency
- Balance of creativity and discipline
- Willingness to sacrifice functionality for architectural integrity
- Contributes to strategic value







#### Key issues for business applications

- What are the market and business process opportunities for new business applications?
- How are strategic experiments designed to assess success?
- How can business needs be addressed within architectural standards? When does a business need justify an exception to a standard?
- Who will own the outcomes of each project and institute organizational changes to ensure the value?





#### IT governance decisions

IT Investment and Prioritization - Choosing which initiatives

to fund and determining how much to spend

• How much do we spend?

- What do we spend it on?
- How do we reconcile the needs of different constituencies?
- Requires business-led and IT-enabled Portfolio Management
- Ensures IT spending reflects strategic priorities







#### Key issues for IT investment & prioritization

- What process changes or enhancements are strategically most important to the enterprise?
- What is the distribution in the current IT portfolio? Is this portfolio consistent with the enterprise's strategic objectives?
- What is the relative importance of enterprise-wide versus business unit investments? Do actual investment practices reflect their relative importance?
- How is the business value of IT projects determined following their implementation?





## Key issues for each IT decision

Decision	Key Issues	
IT Principles	<ul> <li>How do the business principles translate to IT principles that guide IT decision making?</li> <li>What is the role of IT in the business?</li> <li>What are desirable IT behaviors</li> <li>How will IT be funded?</li> </ul>	
IT Architecture	<ul> <li>What are the core business processes of the enterprise? How are they related?</li> <li>What information drives these core processes? How must this data be integrated</li> <li>What technical capabilities should be standardized enterprise-wide to support IT efficiencies and facilitate process standardization and integration?</li> <li>What activities must be standardized enterprise-wide to support data integration?</li> <li>What technology choices will guide the enterprise's approach to IT initiatives?</li> </ul>	
IT Infrastructure	<ul> <li>What infrastructure services are most critical to achieving the enterprise's strategic objectives?</li> <li>What infrastructure services should be implemented enterprise-wide and what are the service-level requirements for those services?</li> <li>How should infrastructure services be priced?</li> <li>What is the plan for keeping underlying technologies up-to-date?</li> <li>What infrastructure services should be outsourced?</li> </ul>	
Business Application Needs		
IT Investment and Prioritization	<ul> <li>What process changes or enhancements are strategically most important to the enterprise?</li> <li>What is the distribution in the current IT portfolio? Is this portfolio consistent with the enterprise's strategic objectives?</li> <li>What is the relative importance of enterprise-wide versus business unit investments? Do actual investment practices reflect their relative importance?</li> <li>How is the business value of IT projects determined following their implementation?</li> </ul>	

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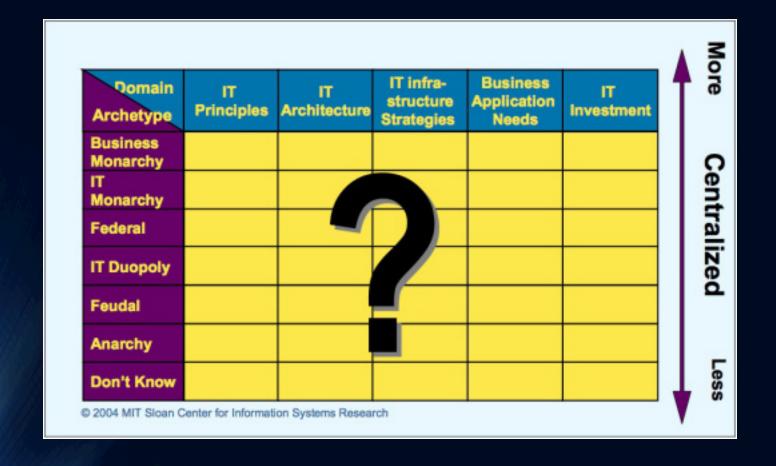
#### IT governance archetypes

- Business monarchy the most centralized approach a senior business executive or a group of senior executives, sometimes including the CIO, makes all the IT-related decisions for the enterprise.
- IT monarchy decisions are made by an individual IT executive or a group of IT executives.
- Federal system C-level executives and business representatives of all the operating groups collaborate with the IT department. This is equivalent to the central government and the states working together.
- IT duopoly a two-party decision-making approach involves IT executives and a group of business leaders representing the operating units.
- Feudal system business unit or process leaders make separate decisions on the basis of the unit or process needs.
- Anarchy the most decentralized system, in which each individual user or small group pursues his, her or their own IT agenda.
- © Peter Weill and Jeanne Ross, CISR MIT Sloan School of Management





#### IT governance on one page





#### The ISO/IEC IT Governance Standard, 2008

ISO/IEC 38500 is a high level, principles based advisory standard. In addition to providing broad guidance on the role of a governing body, it encourages organizations to use appropriate standards to underpin their governance of IT.









#### ISO/IEC definition of IT governance

ISO 38500 definition: The system by which the current and future use of IT is directed and controlled. Corporate governance of IT involves evaluating and directing the use of IT to support the organization and monitoring this use to achieve plans. It includes the strategy and policies for using IT within an organization.

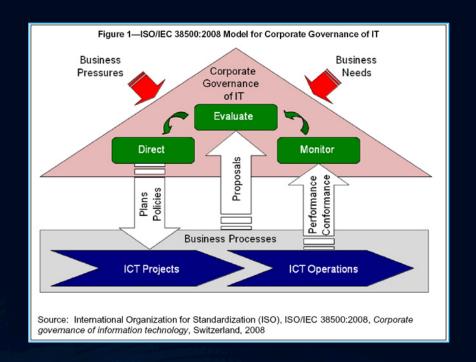






#### The objective of ISO/IEC 38500

The objective of their standard is to provide a framework of principles for Directors to use when evaluating, directing and monitoring the use of information technology (IT) in their organizations.







## The 'other' ISO/IEC 38500 objectives

- Proper corporate governance of IT may assist directors in assuring conformance with obligations (regulatory, legislation, common law, contractual) concerning the acceptable use of IT.
- Inadequate IT systems can expose the directors to the risk of not complying with legislation. For example, in some jurisdictions, directors could be held personally accountable if an inadequate accounting system results in tax not being paid.





#### A standard rooted in risk aversion

Processes dealing with IT incorporate specific risks must be appropriately addressed. For example, directors could be held accountable for breaches of:

- security standards
- privacy legislation
- spam legislation
- trade practices legislation
- intellectual property rights
- record keeping requirements
- environmental legislation and regulations
- health and safety legislation
- accessibility legislation
- social responsibility standards







#### ISO/IEC 38500 principles

- Responsibility Individuals and groups within the organization understand and accept their responsibilities in respect of both supply of, and demand for IT. Those with responsibility for actions also have the authority to perform those actions.
- Strategy The organization's business strategy takes into account the current and future capabilities of IT; the strategic plans for IT satisfy the current and ongoing needs of the organization's business strategy.
- Acquisition IT acquisitions are made for valid reasons, on the basis of appropriate and ongoing analysis, with clear and transparent decision making. There is appropriate balance between benefits, opportunities, costs, and risks, in both the short term and the long term.





### ISO/IEC 38500 principles

- Performance IT is fit for purpose in supporting the organization, providing the services, levels of service and service quality required to meet current and future business requirements.
- Conformance IT complies with all mandatory legislation and regulations. Policies and practices are clearly defined, implemented and enforced.
- Human Behavior IT policies, practices and decisions demonstrate respect for Human Behavior, including the current and evolving needs of all the 'people in the process'.





#### ISO/IEC 38500 Governance Model

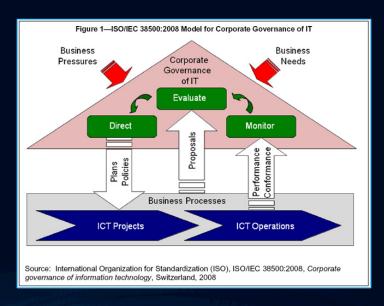
#### IT is governed through 3 main tasks

Evaluate the current and future use of IT.

 Direct preparation and implementation of plans and policies to ensure that use of IT meets business objectives.

Monitor conformance to policies, and performance against

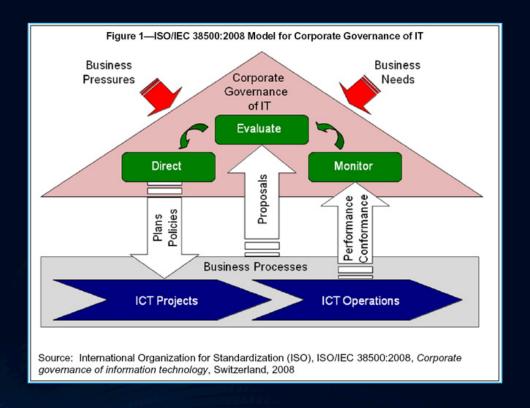
the plans





## The governance and management "distinction"

"In ISO's view, governance is distinct from management, and for the avoidance of confusion, the two concepts are clearly defined in their standard."





#### COBIT® 2012



# Control Objectives for Information and Related Technology







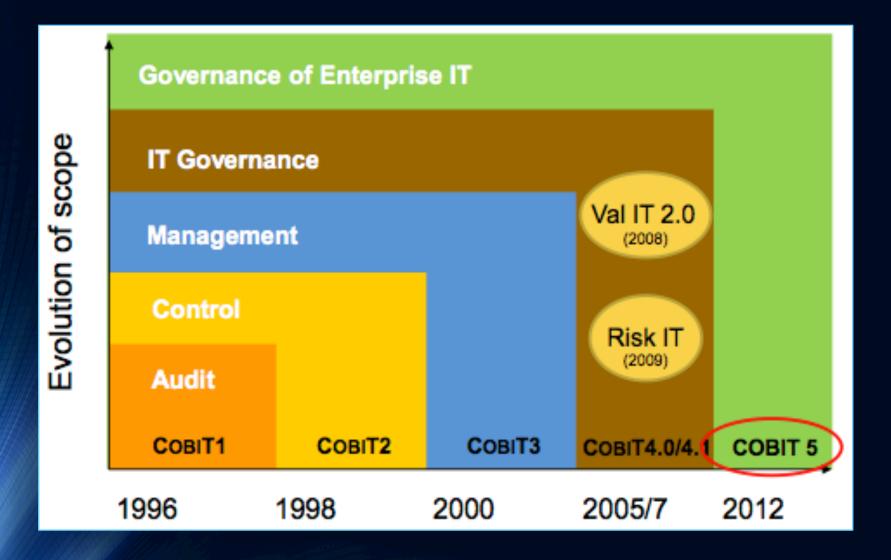
## What is COBIT® 5?

- COBIT® 5 is a foundational enterprise IT Governance framework, providing a basis to effectively integrate other complimentary frameworks, standards, and practices.
- As a single overarching framework it serves as a consistent and integrated source of guidance in a non-technical, technology-agnostic, common language.





### The evolution of COBIT®







# What is the scope of COBIT® 5?

- COBIT®5 addresses the governance and management of information and related technology from an enterprisewide, end-to-end perspective, including the activities and responsibilities of both the IT function and non-IT business functions.
- The end-to-end aspect is further supported by COBIT®5 coverage of all critical business elements, e.g. processes, organizational structures, principles & policies, culture, skills, information, service capabilities.





# IT governance according to COBIT®

#### Governance

- Ensures that enterprise objectives are achieved by evaluating stakeholder needs, conditions, and options
- Sets direction through prioritization and decision making
- Monitors performance, compliance, and progress against the agreed upon direction and objectives

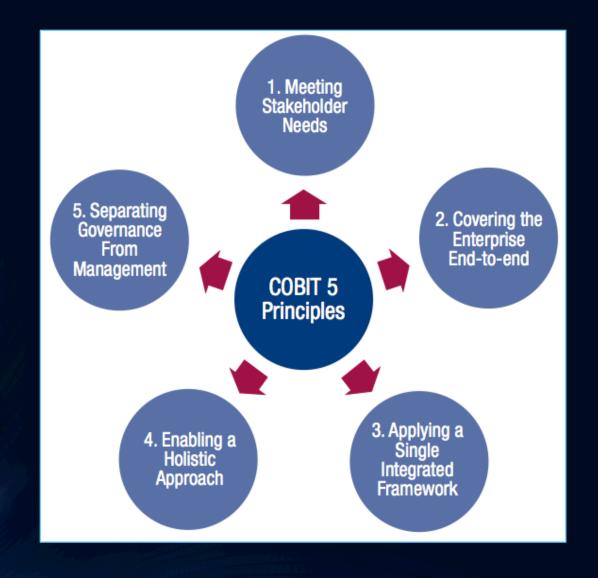
#### Management

 Plans, builds, runs, & monitors activities in alignment with the direction set by the governance body to achieve the enterprise objectives





# COBIT® 5 (GEIT) principles



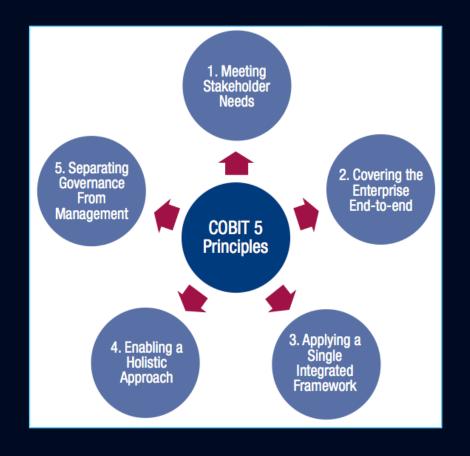




# Dissimilar IT governance principles

#### ISO 38500

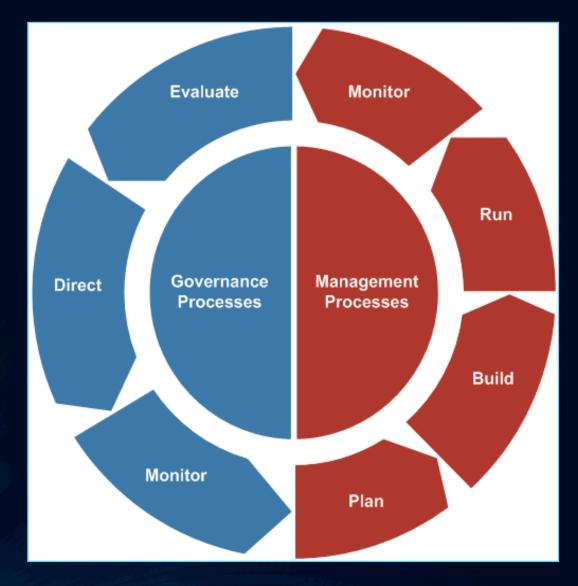
- Responsibility
- Strategy
- Acquisition
- Performance
- Conformance
- Human Behavior







# Governance & management processes







# Principle 5: Separating gov & mgt

Process reference model: Divides governance and management processes into two primary domains:

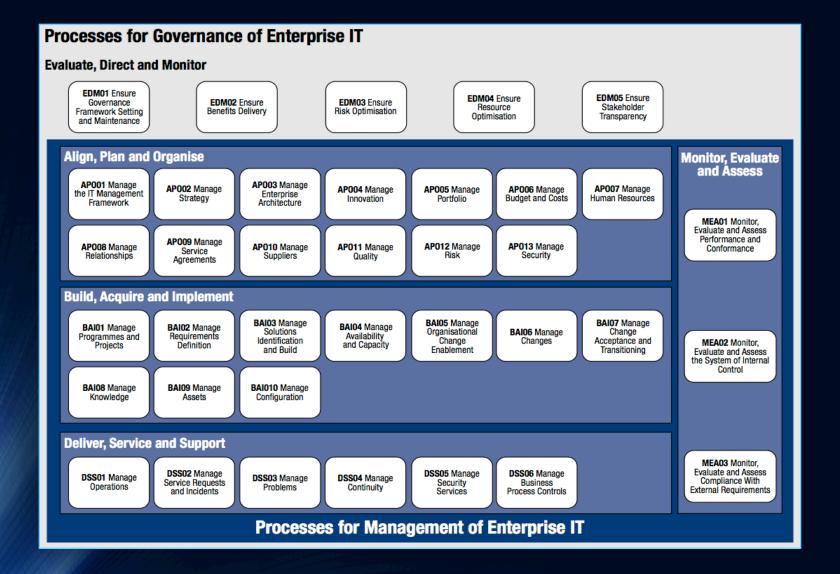
- Governance (1 Domain, 5 Processes)
  - Within each process, evaluate, direct, and monitor practices are defined.
- Management (4 Domains, 32 Processes)
  - In line with responsibility areas of plan, build, run, and monitor, provide an end-to-end coverage of IT Management.

The processes cover the full spectrum of business and IT activities related to governance and management of enterprise IT thus making the process model truly enterprisewide





#### COBIT® Process reference model







#### **COBIT Governance Processes**

#### Governance Domain – evaluate, direct, and monitor

- EDMo1: Ensure governance framework setting and maintenance
- EDMo2: Ensure benefits delivery
- 3. EDMo3: Ensure risk optimization
- 4. EDMo4: Ensure resource optimization
- 5. EDMo5: Ensure stakeholder transparency





#### Goals Cascade (Principle 1: Meeting stakeholder needs)



# Governance Domain – evaluate, direct, and monitor

- EDMo1: Ensure governance framework setting and maintenance
- 2. EDMo2: Ensure benefits delivery
- 3. EDMo3: Ensure risk optimization
- 4. EDMo4: Ensure resource optimization
- 5. EDMo5: Ensure stakeholder transparency





# Goals Cascade and ISO ITG principles



#### ISO 38500

- Responsibility
- Strategy
- Acquisition
- Performance
- Conformance
- Human Behavior





# Principle 1: Meeting stakeholder needs

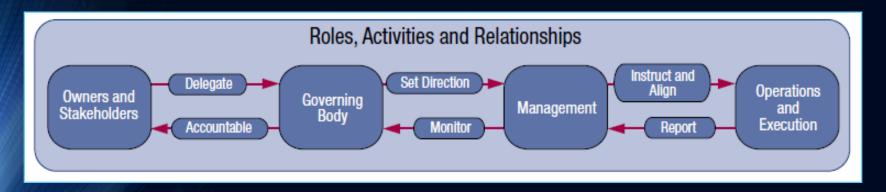
Internal Stakeholders	Internal Stakeholder Questions
Board	How do I get value from the use of IT? Are end users satisfied with the quality of the IT service?
• CEO	How do I manage performance of IT?
Chief financial officer (CF0)	How can I best exploit new technology for new strategic opportunities?
• CIO	How do I best build and structure my IT department?
Chief risk officer (CRO)	How dependent am I on external providers? How well are IT outsourcing agreements being managed?
Business executives	How do I obtain assurance over external providers?
Business process owners	What are the (control) requirements for information?
<ul> <li>Business managers</li> </ul>	Did I address all IT-related risk?
Risk managers	Am I running an efficient and resilient IT operation?
Security managers     Service managers     Human resource (HR)     managers	How do I control the cost of IT? How do I use IT resources in the most effective and efficient manner? What are the most effective and efficient sourcing options?
	Do I have enough people for IT? How do I develop and maintain their skills, and how do I manage their performance?
Internal audit	How do I get assurance over IT?
Privacy officers	Is the information I am processing well secured?
• IT users	How do I improve business agility through a more flexible IT environment?
• IT managers	Do IT projects fail to deliver what they promised—and if so, why? Is IT standing in the way of executing the business strategy?
• Etc.	How critical is IT to sustaining the enterprise? What do I do if IT is not available?
	<ul> <li>What concrete vital primary business processes are dependent on IT, and what are the requirements of business processes?</li> </ul>
	What has been the average overrun of the IT operational budgets? How often and how much do IT projects go over budget?
	How much of the IT effort goes to fighting fires rather than to enabling business improvements?
	Are sufficient IT resources and infrastructure available to meet required enterprise strategic objectives?
	How long does it take to make major IT decisions?
	Are the total IT effort and investments transparent?
	Does IT support the enterprise in complying with regulations and service levels? How do I know whether I am compliant with all applicable regulations?
External Stakeholders	External Stakeholder Questions
Business partners	How do I know my business partner's operations are secure and reliable?
Suppliers	How do I know the enterprise is compliant with applicable rules and regulations?
Shareholders	How do I know the enterprise is maintaining an effective system of internal control?
<ul> <li>Regulators/government</li> </ul>	Do business partners have the information chain between them under control?
External users	
Customers	
<ul> <li>Standardisation organisations</li> </ul>	
External auditors	
Consultants	
• Etc.	





# Principle 2: Covering enterprise end-to-end

- Governance Enablers (Principle 4)
  - Frameworks, principles, structures, processes, practices
- Governance Scope definable
  - Enterprise, entity, or tangible asset
- Roles, activities and relationships







# IT Governance Principles – a review

#### That was then. Then is now.



#### 1998

- Ensure IT is aligned with the business
- Ensure IT delivers value to the business
- Ensure IT risk is managed
- Ensure IT resources are managed
- Ensure IT performance is managed



#### 2008

- Responsibility
- Strategy
- Acquisition
- Performance
- Conformance
- Human Behavior









# The State of IT Governance

#### "An Executive View of ITG"





#### Based on 2009 Survey of 255 Non-IT CEOs/Executives

- 50% Ranked ITG as "very important"
- 75% of businesses consider ITG to be an integral part of enterprise governance, but the overall maturity level is still relatively low
- Stronger ITG practices correlate positively with better IT outcome (ITG is more often found in organizations where IT is a significant contributor to business value)



#### "Status of IT Governance GEIT"





# Based on a 2011 survey of 834 business executives and heads of IT

- Governance of Enterprise IT (GEIT) is a priority with most enterprises—only 5% indicated they don't consider it important.
- 2/3 of respondents have some GEIT activities in place, the most common being the use of IT policies and standards, followed by the employment of defined and managed It processes.
- The main driver for activities related to GEIT is ensuring IT functionality aligns with business needs
- The most common outcomes are improvements in management of IT-related risk and communication and relationships between business and IT.



#### Latest "Status of GEIT"





#### Based on a 2012 survey of 3700 ISACA members

- More than half of responding enterprises use a governance framework.
- 25% of respondents said management's level of involvement in governance is low.
- Nearly 50% said management involvement was "moderate."





#### ITG and the Board of Directors

#### A Company's Board of Directors is responsible for ITG

Primary responsibility for IT oversight		2013
The full board		26%
The audit committee		54%
A separate risk committee		7%
A separate IT committee		3%
Other	2%	3%
No board oversight	8%	6%

Source: PwC's Annual Corporate Directors Survey - 2013





So why isn't everyone doing IT Governance?

#### Obstacles to IT Governance

- Widely misunderstood
- Managers don't like to be governed
- Negative connotation and pervasive negative opinion
- Past IT governance failures
- Lack of process and process management proficiency (resulting in bureaucracy, increased cycle-time and costs, over-process vs. optimized process)
- Philosophically and intellectually vs. business-case driven
- Not business-sponsored or driven





# What drives IT governance?

#### Increased IT Governance Awareness

- Audit Influence
  - ISACA/IT Governance Institute
  - Audit Issues
- Risk and Compliance
  - Regulatory Requirements
  - Legal Requirements
  - Security Requirements
- Investment Decision-making PPM
  - IT-Business Alignment
  - IT Accountability to the Business





# Who drives IT governance?



gov-er-nance noun (lgə-vər-nən(t)s)

: the way that a city, company, etc., is controlled by the people who run it — this involves every aspect of the company, including information technology (IT)

IT gov-er-nance noun

the way that *information technology* is controlled by the people who run it — *What is it? IT?* 

So who are the people who run the company (enterprise)?



#### ITG is a function of the board of directors

#### The Board is responsible for ensuring...

- IT is aligned with business strategy
- IT brings value to the business
- IT manages risk
- IT manages resources
- IT manages performance



How many boards are driving or even participating in the adoption and execution of IT governance frameworks?

Can you imagine the board using ISO38500? COBIT®5?

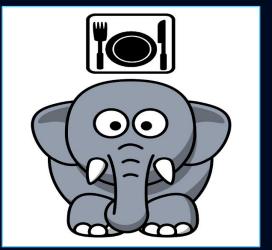


## Great challenges to sustaining IT governance







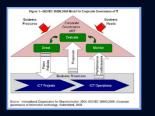






# Making IT Governance Happen

#### Introduction to the Radical View



# The governance to management "distinction"

 In ISO's and COBIT's view, governance is distinct from management, and for the avoidance of confusion, the two concepts are clearly defined in their standard/framework.

#### ...but governance is not separate from management

- Managers govern evaluate, plan, organize, staff, direct, monitor, and control
- And governors may have some managing to do...when their monitoring exposes variances, gaps, deviations, and failures



# The governance "vs." management barrier

# Governance is "distinct" from management, but not separate

- Though necessary in understanding the terms, I argue distinguishing between governance and management is dangerous – potentially fostering "us and them"
- From the perspective of the 'us' manages, the governors are placed in the position of 'them' – and vice versa
- If governance is "distinct from management" then it is potentially viewed as an 'add-on' – an 'extra step' – a 'roadblock' – between "us and them"



# Every decision is "governed"

Many organizations mistakenly believe, "We don't have IT governance."

- This view fails to recognize the omnipresence of governance

   something is governing all decisions, it is simply a matter of whether those "governance mechanisms" are formally defined and managed
- Formal governance laws, regulations, rules, boards, committees, policies, standards, processes, data (metrics), "authorized intuition"
- Informal governance culture, beliefs, values, ethics, attitude, emotion, genetics, data (metrics), etc.



## The IT Governance Spectrum

Informal Governance

Authorized Intuition Authorized Committees

Enterprise Policies Enterprise Standards

Enterprise Processes



# Every organization has governance

- The fact is, all managers (and all decisions) are 'governed' even when there are no "governors"
- The purpose of governance is to enable and ensure reasoned and rational decision-making...
- ...so formal governance mechanisms are only necessary when informal governance mechanisms don't enable and ensure reasoned and rational decision-making

Informal
Governance
Authorized
Intuition
Authorized
Committees
Policies
Policies
Standards
Standards
Frocesses



## Integration of governance and management

- Distinction between governance and management is often misunderstood
- Effective integration of these two elements is critical for successful IT governance in any enterprise or organization
- IT governance is NOT responsible for "rendering" IT infrastructure
- IT governance IS responsible for "oversight of the management processes" that render IT infrastructure





#### Governance defined

"Governance is the system by which organizations are directed and controlled. It is essentially about leadership and involves overseeing the preparation of plans, overseeing the delivery of business change, overseeing operations, and overseeing the realization of benefits."

Basil Wood, New Zealand @bazpractice





## IT governance simplified

The processes and relationships that lead to reasoned decision-making in the use of information technology

#### 3 Key Questions:

- What information technology decisions need to be formally governed?
- Who will be assigned accountability for governing those decisions?
- How will those decisions be governed?
  - committees
  - policy / standard
  - process
  - "authorized intuition"









## Governance accountability – roles

#### Examples of Decision-making Bodies

"Directors" according to ISO, and half of Peter Weill's and Jeanne Ross' IT governance mechanisms

- Executive or Senior Management Committee
- IT Leadership Committee comprising IT Executives
- IT Project and Portfolio Management Committee
- IT Policies & Standards Committee
- Architecture Committee
- Process Teams and Owners
- Business IT Relationship Managers
- IT Council comprising Business and IT Executives
- External service management committee





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### COBIT® Process reference model

#### **Processes for Governance of Enterprise IT Evaluate, Direct and Monitor** EDM01 Ensure **EDM05** Ensure EDM04 Ensure EDM02 Ensure EDM03 Ensure Governance Stakeholder Resource Framework Setting Benefits Delivery Risk Optimisation Optimisation Transparency and Maintenance Align, Plan and Organise **Monitor, Evaluate** and Assess APO01 Manage APO03 Manage APO07 Manage APO02 Manage APO04 Manage APO05 Manage APO06 Manage the IT Management Enterprise Strategy Innovation Portfolio Budget and Costs Human Resources Framework Architecture MEA01 Monitor. Evaluate and Assess Performance and APO09 Manage APOO8 Manage APO10 Manage APO11 Manage AP012 Manage AP013 Manage Conformance Service Relationships Suppliers Quality Risk Security Agreements **Build, Acquire and Implement BAI03** Manage **BAI07** Manage BAI05 Manage BAI01 Manage BAI02 Manage BAI04 Manage Solutions Organisational Change **BAI06** Manage Programmes and Requirements Availability Identification Change Changes Acceptance and MEA02 Monitor. Projects Definition and Capacity and Build Enablement Transitioning Evaluate and Assess the System of Internal Control **BAI08** Manage BAI09 Manage BAI010 Manage Knowledge Assets Configuration **Deliver, Service and Support** MEA03 Monitor. DSS02 Manage DSS05 Manage **DSS06** Manage Evaluate and Assess DSS04 Manage **DSS01** Manage DSS03 Manage Compliance With Service Requests Security Business Operations Problems Continuity Process Controls External Requirements and Incidents Services **Processes for Management of Enterprise IT**



## ITG decisions are enabled by ITG processes

- Integrated Business & IT Planning
- Architecture Management Standards & Review
- IT Investment Assessment, Prioritization, Funding & Benefits Realization Accountability (PPM)
- IT Financial & Resource Allocation
- Project Execution & Decision-making
- Emerging Technology Evaluation & Adoption
- Client Relationship Management
- Building & Maintaining Applications & Infrastructure
- Provisioning of IT Services
- Strategic Sourcing Services
- Audit & Risk Management

The other half of the Weill and Ross IT governance mechanisms

IT Architecture

**Decisions** 

Clarifying Enterprise Objectives for IT

IT Infrastructure

**Decisions** 

IT Investment and

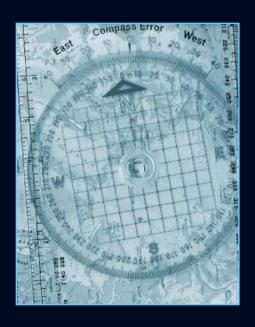
Prioritization

**Decisions** 



## Integrated Business and IT Planning

- IT Strategy "embedded" in business strategy
- IT Strategic Plan based on Business Strategic Plan
- IT Tactical Plans based on IT Strategic Plan
- IT Operational Plans based on IT Tactical Plan





#### Architecture Management

- Architecture Committee
- Defined architecture
- Policies, standards, relationships and technical choices
- Enabling future capability fostering innovation





# IT Investment Assessment, Prioritization, Funding & Benefits Realization Accountability (PPM)

- Demand Management
- Portfolio Management
  - Project, Demand, Resource, Asset, Application, Service
- Governance or Steering Committee
- PMO Supported







#### IT Financial and Resource Allocation

- Financial Services for IT
- Financial plans
- Budgets and forecasts
- Cost accounting
- Cost modeling and benchmarking
- Chargeback
- Resource management





#### Project Execution and Decision-making

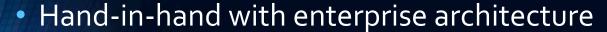
- Project Management
- Fact-based decision-making
- Scenarios and what-if analysis
- Monitoring, speeding, slowing, stopping, trade-offs and killing projects
- Empowered PMO Project management best practices and center of excellence





#### **Emerging Technology Evaluation and Adoption**

- Enable enterprise innovation
- Research and development
- Market side not just supply side
- Linked to business strategy



Almost half of business respondents report their enterprises have implemented or are planning initiatives to promote IT innovation.

According to the ITGI Global Status Report of Governance of Enterprise IT 2011 Survey of 834 Business Executives and heads of IT





#### Client Relationship Management

- Advocate for business and IT
- Acute understanding of business needs
- Acute understanding of IT capability
- Facilitate communication and collaboration
- Speed and improve decisions
- Improve requirements processes
- Ensure value and performance





- Building & Maintaining Applications & Infrastructure
- Provisioning
  - SDLC CMMI Testing Q&A
  - ITIL Service Lifecycle
  - Provisioning of IT Services
  - ITIL Service Lifecycle



#### **Service Strategy**

- Demand Mgt.
- Service Portfolio Mgt.

#### **Service Operation**

- Event Mgt.
- Incident Mgt.
- Problem Mgt.
- Request Fulfilment

#### Service Design

- SLM
- Service Catalogue
- Capacity Mgt.

#### **Service Transition**

- Change Mgt.
- Service Asset Mgt.
- Configuration Mgt.

#### **Continual Service Improvement**

Improve quality of service



#### Strategic Sourcing Services

- Facilitates decision that services are better provided externally
- Ensures architectural fit
- Fact-based price comparisons
- Vendor and contract management
- Mitigate risks and prevent 'value-leakage'



Ensure compliance with corporate and regulatory requirements





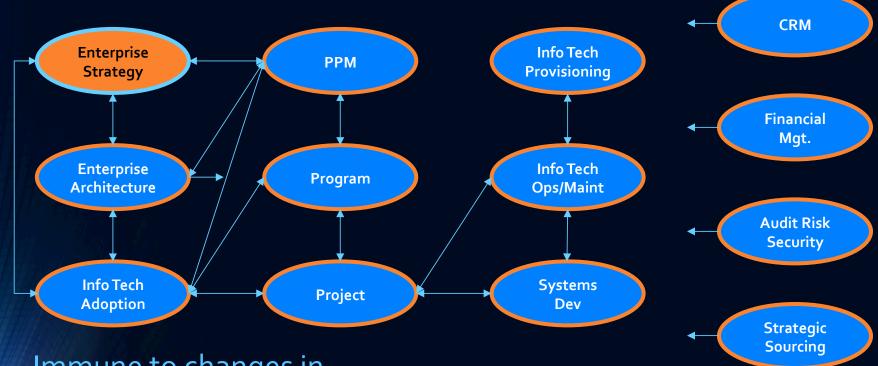
#### Audit and Risk Management

- Risk modeling and assessment
- Partner with IT Audit COBIT
- Security
- Compliance
- Policies & Standards
- Service continuity and disaster recovery





## IT governance process flows



#### Immune to changes in,

- economic environment
- business environment
- information technology trends and advances





Assuring and Sustaining IT Governance

## Benefits of sustainable IT governance

# IT Functions as a Business Partner Enabling Competitive Advantage

- Executive leadership freed from day-to-day execution
- IT freed from proving value
- Exploring avenues to leverage IT for competitive advantage
- Focused on the future vision
- Driving business innovation





## Obstacles to IT-driven business innovation

• IT's contribution to efficiency is deemed more important than its innovative value.

According to the ITGI 2009 Survey of 255 Non-IT Executives

 42% of IT orgs said that they reported to the CFO, and 53% of CFOs said that they would like to move to this reporting arrangement.

According to the 2010 Gartner/FERF Technology Study

 Only 25% of respondents said the CIO's primary role in innovation is to drive new business value. Only 55% viewed the lead IT executive as both a business and IT leader.

According to the Diamond Consulting 2010 Survey of 724 senior business executive and IT Executives



## IT governance is a function of the business

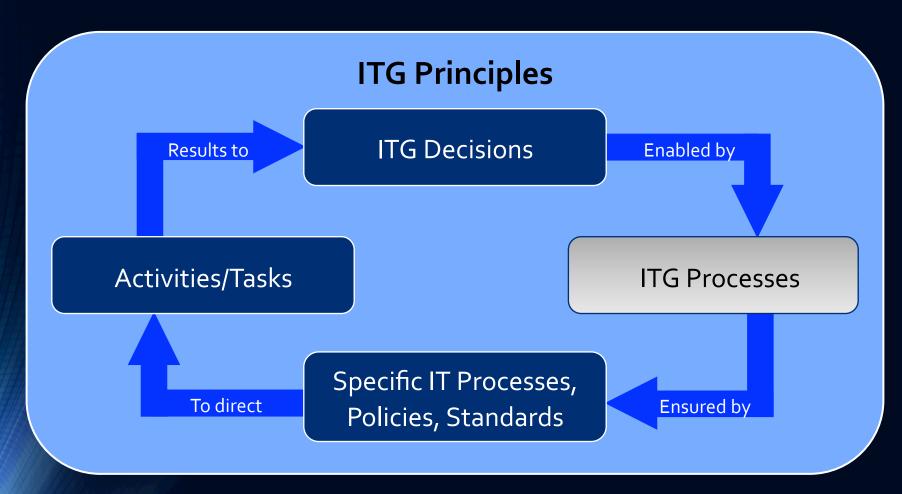
The business is accountable for ensuring the principles of IT governance

- Ensure IT is aligned with the business
- Ensure IT delivers value to the business
- Ensure IT risk is managed
- Ensure IT resources are managed
- Ensure IT performance is managed





## Why ITG? To enable IT to support business strategy



Connection between business strategy and personnel action to realize the principles of IT Governance



## ITG processes require process management

Changing from a function-centric to a process-centric Organization

- Process design
- Process implementation
- Process management lifecycle
- Process governance
- Institutionalize processes





## IT governance principle metrics

#### Strategic Alignment



- > Show how IT supports the Enterprise Strategy
- Show how IT Operations are aligned with current Enterprise Operations



#### Value Delivery

- > Show how IT delivers appropriate quality on-time and within budget
- > Show how actual cost and ROI is managed

#### Risk Management

- > Risk Controls
- > Transferring risk
- > Risk acceptance



#### Resource Management



- > Show how IT optimizes the infrastructure
- > Show how IT optimizes human resources

#### Performance Management

- > Show how IT measures performance (balanced scorecard, KPIs, etc.)
- Use of automated systems providing performance data and information





## Strategic alignment

## Focus on aligning with the business and collaborative solutions

- Show how IT supports the Enterprise Strategy
- Show how IT Operations are aligned with current Enterprise Operations

- Delivers against the strategy
- Adds value to products and services
- Improves customer satisfaction and customer retention
- Assists in competitive positioning
- Balances investments between systems that support the enterprise as is, and transforms the enterprise to create an infrastructure that enables the business to grow
- Contains costs and improves administrative efficiency
- Increases managerial effectiveness



## Value delivery

#### Optimizing expenses and proving the value of IT

- Show how IT delivers appropriate quality on-time and within budget
- Show how actual cost and ROI is managed

- Is fit for purpose, meeting business requirements
- Flexible to adopt to future requirements
- Provides required throughput and response times
- Enables ease of use, resiliency and security
- Provides integrity, accuracy and currency of information





## Risk Management

Addressing the safeguard of IT assets, disaster recovery and continuity of operations

- Risk Controls
- Transferring risk
- Risk Acceptance

- Mitigates risk by implementing controls (e.g. Risk Management Systems, Audit controls, acquiring and deploying security technology to protect the infrastructure, Business Continuity Planning, Disaster Recovery, etc.)
- Transfers risk by sharing risk with partners or transfers risk to insurance coverage
- Accepts risk by formally acknowledging that the risk exists and it is being monitored



## Resource management

## Optimizing knowledge and IT infrastructure

- Show how IT optimizes the infrastructure
- Show how IT optimizes human resources

- Manages system procurement
- Benefits from service procurement
- Manages the lifecycle of hardware, software licenses and services contracts
- Applies appropriate methods and adequate skills to manage and support IT Projects and Systems
- Improves workforce planning, recruiting and workforce retention
- Provides IT education and development





## Performance management

## Tracking project delivery and monitoring IT services

- Show how IT measures performance (balanced scorecard, KPIs, etc.)
- Use of automated systems providing performance data and information

- Establishes and measures financial objectives
- Maps financial objectives to customer requirements and needs
- Measures process performance, effectiveness, efficiency and criticality to the business
- Addresses innovation requirements and future needs
- Determines how business executives and users view the IT department





## Symptoms of poor IT Governance

- Senior executives can't describe your IT Governance
- Decisions take too long





- Senior management less than happy (IT Governance performance self-assessment is poor or varies widely by respondent)
- There is ineffective IT Portfolio Management duplication, too many applications, low percentage spend on new initiatives
- IT Governance seen as overhead and "red-tape"

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## Assess your IT Governance resilience

For each of the following assess your IT Governance on a score of 1 (strongly disagree) to 5 (strongly agree) — X 2 = Total

- 1. Our senior executives could accurately describe our ITG
- 2. Our ITG was actively designed not a series of uncoordinated mechanisms
- 3. Our ITG is stable with few changes in recent years.
- 4. Managers who ignore the ITG are counseled to follow the guidelines
- 5. There are a small number of key business objectives driving our ITG design
- We have a well defined and fast exceptions process that requires political capital to escalate
- 7. The ITG has a clear owner(s) and measures of success
- 8. The pay, incentives, and the ITG are well aligned
- 9. We have effective ITG at both firm wide and BU levels which are linked
- 10. Our CIO could leave for two months and our ITG would work well
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## Maturing IT Governance requires...

- Acknowledging that governance is both decision-making and accountability (should be empowering, not bureaucratic)
- Linking the firm's other key assets and incentives to governance
- Recognizing the link to financial performance (firms with superior IT Governance also had more than 20% higher profits)
- Determining what should be shared at enterprise, sector and BU levels and govern at that level
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## Maturing IT Governance requires...

- Relying on a few IT governance mechanisms (utilizing non-IT governance mechanisms e.g., exec committee, CapEx process, etc.)
- Focusing on how each project and service contributes to a reusable digitized platform
- Centralizing for cost focus decentralizing for innovation and growth and blended governance to achieve both
- Simplification, removing bureaucracy and fostering more communication
- © Peter Weill and Jeanne Ross, CISR MIT Sloan School of Management



## Advice when addressing IT governance

- Ensure IT Governance is driven by business problems and opportunities – not Governance for its own sake
- Transparency is the most critical aspect of IT Governance
- Design deliberately at enterprise and BU levels
- No one-size-fits all find the right flavor





## Advice when addressing IT governance

- Redesign and constantly strike the balance not too much, not too little
- Governance processes can be sophisticated and complex, or incredibly simple and should quickly address and respond to exceptions
- Assign ownerships that continually educates, engages, incentivizes, and proves the value of IT Governance – The three M's: metrics, measures and marketing





## IT governance critical success factors

- Absolutely requires Executive sponsorship and leadership vision and enablement
- Absolutely requires Business participation IT facilitates but the business must be a partner, if not the leader in the effort
- Business process initiative This requires skills in process management, design, implementation – and organizational change
- Decisions require fact-based information This requires a systematic approach to collect, integrate, analyze and provide meaningful data





Regulating and Auditing IT Governance

## FDIC Bus Technology Strategic Plan 2013-2017

#### IT Service Management

#### Governance

Governance ensures that information technology is aligned with the business and delivers value, performance is measured, resources are properly allocated and risks are managed and mitigated. The governance of information technology at the FDIC is a collaborative endeavor, led by the CIO Council. The CIO Council advises the CIO on all aspects of adoption and use of IT at the FDIC. The Council provides a leadership forum and is part of the governance structure for discussing issues of mutual interest across organizational boundaries. The Council champions the creative use of IT to support FDIC stakeholders and maximize the efficiency of FDIC's internal operations. The Council prioritizes and selects IT projects for funding and reviews the progress of these projects on a monthly basis. The Council is chaired by the CIO and its membership includes senior managers from the FDIC divisions and offices. The CIO Council is heavily involved in the execution of the business technology strategy, guiding the sequencing of application modernization efforts.

Major information technology investments are overseen by the Capital Investment Review Committee (CIRC). The Committee determines whether a proposed investment is appropriate for the FDIC Board's consideration, oversees approved investments throughout their life cycle, and provides quarterly reports to the Board of Directors. The committee is co-chaired by the CFO and CIO and its membership includes all division directors.

The implementation of the strategic imperatives outlined in this plan will be monitored by the FDIC's Enterprise Architecture Board (EAB). The EAB provides guidance, direction and oversight necessary to ensure that FDIC's enterprise architecture provides a comprehensive and effective mechanism for ensuring that IT solutions are optimized to support the mission and strategic direction of the FDIC.

The FDIC follows industry best practices and employs governance frameworks and methodologies to ensure successful execution of information technology projects, investments, and services. Chief among these methodologies are the Information Technology Infrastructure Library (ITIL) and Rational Unified Process (RUP). ITIL is a framework of best practice approaches to facilitate the delivery of high-quality IT services. The framework outlines best practices for IT data center operations and services. The FDIC uses ITIL to help with internal integration and standardization efforts, and to ensure data center operations are better documented, repeatable, and easier to audit. RUP is a full life cycle process framework for delivering IT solutions, and is intended to be tailored to allow project teams to select the appropriate elements of the process for each IT effort. The FDIC has adapted the base RUP framework to support a wide range of IT projects such as system maintenance and enhancement, implementation of commercial off the shelf products, and custom software development. RUP is based on a set of core principles and best practices, which emphasize an iterative and incremental approach to conducting IT projects, the use of a component-based architecture, visual modeling, and close management of requirements.



## FFIEC — Federal Financial Institutions Examination Council

#### IT Examination Handbook – Management



- Introduction
- Risk Overview
  - Operational / Transaction Risk
- Roles and Responsibilities
  - IT Roles
    - Board of Directors / Steering Committee
    - Chief Information Officer / Chief Technology Officer
    - IT Line Management
    - Business Unit Management
  - IT Responsibilities and Functions
    - Risk Management Functions
    - Project Management
    - Other IT Functions and Support Roles
- IT Risk Management Process
  - Planning IT Operations and Investment
    - Strategic IT Planning
    - Operational IT Planning
  - Risk Identification and Assessment

- IT Controls Implementation
  - · Policies, Standards, and Procedures
  - Internal Controls
  - Personnel
- Insurance
- Information Security
- Business Continuity
- Software Development and Acquisition
- Operations
- Management Booklet
- Outsourcing Risk Management
- Measure and Monitor
  - Plan-to-Actual Outcome Measures
  - Performance Benchmarks
  - Service Levels
  - Quality Assurance/Quality Control
  - Policy Compliance
- Mgt. Considerations for Technology
  - Financial Information
  - Contracts
  - Audit Reports
  - Customer Service



#### FFIEC - IT Governance



The IT Governance Institute defines IT governance as "...an integral part of enterprise governance and consists of the leadership and organizational structures and processes that ensure that the organization's IT sustains and extends the organization's strategies and objectives." Due to the reliance on technology, effective IT management practices play an integral role in achieving many goals related to corporate governance. The ability to manage technology effectively in isolation no longer exists. Institutions should integrate IT management into the strategic planning function of each line of business within the institution. Financial institutions face many challenges in today's marketplace that increase the importance of IT management.



#### FFIEC – IT Governance Definition

#### From the glossary



#### Governance:

In computer security, governance means setting clear expectations for the conduct (behaviors and actions) of the entity being governed and directing, controlling, and strongly influencing the entity to achieve these expectations. It includes specifying a framework for decision making, with assigned decision rights and accountability, intended to consistently produce desired behaviors and actions



## Global Technology Audit Guide (GTAG®)

# The Institute of Internal Auditors

#### Auditing IT Governance: What is IT Governance?

IT governance involves managing IT operations and IT projects to ensure alignment between these activities and the needs of the organization defined in the strategic plan. Proper alignment between IT and the organization means:

- organization management understands the potential and limitations of IT;
- the IT function understands the objectives and corresponding needs of the organization; and
- this understanding is applied and monitored throughout the organization via an appropriate governance structure and accountability. Understanding the value and the cost of IT is important for the board and senior and IT management. Successful alignment between the organization and IT occurs when goals and objectives of the organization are aligned with the needs of the organization, and IT is able to meet those needs in collaboration with management.



## A book about IT governance, process, & culture





June 2011

# Eliminating 'Us and Them' – Making IT and the Business One



By Steve Romero

http://www.amazon.com/Eliminating-Us-Them-Making-Business/dp/1430236442



## Thank you

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